

## Hosking Partners

### Job Profile: Business Development Associate

Hosking Partners are looking to further build and develop their distribution capabilities and wish to hire a high calibre, hands on, professional to support the continued growth and success of the firm across different markets and regions.

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|---------------------------|---|
| <b>Role</b>               | Business Development Associate  |
| <b>Location</b>           | St. James's, London   |
| <b>Experience</b>         | 3-5 years of working within the investment or professional services industry.<br>Prior distribution experience is not essential.  |
| <b>Skills</b>             | <ul style="list-style-type: none"><li>• Energetic and self-starting</li><li>• Strategic mindset</li><li>• An excellent collaborator</li><li>• Financially literate with an understanding of the drivers of financial performance</li><li>• Comfortable creating and editing written content (e.g., client communications)</li><li>• A diplomat, with excellent communications skills and EQ</li><li>• Sophisticated people management skills, including the ability to influence, and motivate</li></ul>  |
| <b>Desired Qualities</b>  | <ul style="list-style-type: none"><li>• Articulate, succinct and persuasive communicator</li><li>• Genuine passion for investing (necessary to understand and promote the Firm's strong investment identity)</li><li>• Desire to learn the investment management product development and distribution process</li><li>• Client-focused, consultative approach</li><li>• Highly proactive, energetic and autonomous</li><li>• Dynamic and creative mindset</li><li>• Driven with low ego</li><li>• Team oriented and collaborative style</li><li>• Open to international travel</li></ul>  |
| <b>Qualifications</b>     | <ul style="list-style-type: none"><li>• University degree or an equivalent qualification</li></ul>  |
| <b>Points of Interest</b> | <ul style="list-style-type: none"><li>• Hosking Partners is a successful and well-respected independent investment partnership</li><li>• Having established a robust investor base, it is now seeking to grow and develop the business to the next level including diversifying its client base and building out the next generation of investment, client and operational partners</li><li>• The opportunity to join a firm of Hosking Partners' calibre and ambition and to contribute to its ongoing growth and success is a rare one; the alignment of both parties to achieving this is both integral and critical to this opportunity</li></ul> |
| <b>Package</b>            | <ul style="list-style-type: none"><li>• Competitive base salary</li><li>• Bonus</li></ul>   |

# Hosking Partners®

- Pension
- Benefits package

If interested to learn more

Please contact Simon Hooper ([shooper@hoskingpartners.com](mailto:shooper@hoskingpartners.com)) with your CV and a brief covering email outlining your experience and interest in the role.